



Underwriters...Time to Choose

PNTN's effort to protect law firms from the damaging provisions contained in pending "Market Conduct" legislation continues with a focus on title agent/title company commission splits.

As currently drafted, the pending legislation would mandate a 80/20 split, equating to an approximate 400% increase in underwriter revenue. PNTN has proposed that the split be changed to a more equitable 85/15.

We recently contacted the following major underwriters, all operating their own attorney agent programs, to ask for their support on PNTN's proposed change.

- **Attorneys Title Guaranty Fund, Inc.**
- **Chicago Title & Trust Co.**
- **Commonwealth Land Title Insurance Company**
- **Fidelity National Title Insurance Company**
- **First American Title Insurance Company**
- **North American Title Company**
- **Old Republic National Title Insurance Company**
- **Stewart Title Guaranty Company**
- **WFG National Title Insurance Company**

Stay tuned for updates on the response received from each underwriter. Their stance on this proposed change and others is a direct indicator of their true attorney agent support.

We will also keep you informed on other ongoing PNTN efforts to preserve the role of Illinois real property attorneys.

We welcome your input.
