

TITLE INSURANCE FUNDAMENTALS AND

HELP CLIENTS BUILD WEALTH: § 1031 TAX-DEFERRED (STARKER) EXCHANGES

THURSDAY, SEPTEMBER 13, 2001 ■ EVANSVILLE, INDIANA

DATES/LOCATIONS:

Thursday, September 13, 2001

Evansville Airport Marriott
7101 Highway 41 North
Evansville, IN 47725
812.867.7999

TITLE INSURANCE FUNDAMENTALS

CHECK-IN: 8:30 A.M. (*continental breakfast*)

PROGRAM: 9:00 A.M. – noon

STARKER EXCHANGES

CHECK-IN: 12:30 P.M. (*with refreshments*)

PROGRAM: 1:00 – 4:00 P.M.

REGISTRATION:

ATG Members and employees: NO CHARGE

All Others: \$25 each

Register on our website: www.atgf.com.

Or, register by fax, mail, or e-mail:

ATTN: Suzy Auteberry, ATG Registrar
P.O. Box 9136
Champaign, IL 61826-9136
Fax: 217.359.2014
E-mail: sauteber@atgf.com

Registration Deadline: September 6, 2001

Registration fee must be paid by cash or check. Sorry, no credit cards.

TITLE INSURANCE FUNDAMENTALS: What do title insurance policies cover? What do they except? How are policies issued? This program will provide you with a comprehensive overview of insuring title for real property, including the preparation and coverages of commitments, Owner policies, and Mortgagee (Lender) policies. Attendees will learn about standard and special exceptions, endorsements, affidavits, and common lender requirements. We will cover various closing documents including checklists, the deed, mortgage, note, other loan documents, settlement statements, powers of attorney, etc. The program will be organized as follows:

The Commitment

- Who/What is insured
- Requirements for final policy
- Standard and special exceptions
- Waiving exceptions

Closings

- Closing protection letters
- Lender's requirements
- Gap coverage
- Deeds
- Title clearance
- and more

The Owner and Mortgagee Policies

- Who/What is insured
- Exclusions, conditions, and stipulations
- Common and special endorsements

Who Should Attend: This is an excellent course for those new to real estate or a refresher course for the experienced. We urge all ATG member attorneys, non-member attorneys, paralegals, legal assistants, and secretaries to attend. This program qualifies for 3.0 CLE and 3.0 CIE credit hours.

STARKER EXCHANGES: ATG's popular half-day program will show you how to help your clients increase their wealth using tax-deferred dollars. Under § 1031 of the Internal Revenue Code, your clients can defer paying taxes on gains earned from investment property. Instead of seeing appreciation eaten away by taxes, clients can reinvest that money to build their real estate portfolios. These exchanges are one of the few remaining tax incentives available to people of virtually any income level. This program will introduce the basic elements of a tax-deferred exchange and provide a step-by-step guide through the process:

- Document and close the transaction;
- Comply with strict time limits;
- Properly identify the Replacement Property; and
- Take advantage of the Qualified Intermediary Safe Harbor

ATG acts as a Qualified Intermediary to facilitate the exchange transaction. The use of a Qualified Intermediary is a safe harbor identified by the IRS in the regulations promulgated under § 1031. This safe harbor is especially important to you, since most attorneys will be considered disqualified persons under the IRS regulations. As a qualified intermediary, ATG will provide you with the necessary documentation and guidance to make your transactions as smooth as possible. **New: The IRS has approved reverse exchanges – learn how this affects you and your clients.**

Who Should Attend: real estate or estate planning lawyers, legal secretaries, paralegals, or legal assistants, plus real estate salespeople whose customers need assistance identifying Replacement Property. This program qualifies for 3.0 CLE and 3.0 CIE credit hours.

**Earn 3.0 CLE Credits
and 3.0 CIE Credits!**

NAVIGATING AN INDIANA REAL ESTATE TRANSACTION

WEDNESDAY, OCTOBER 17, 2001 ■ FORT WAYNE, INDIANA

DATES/LOCATIONS:

Wednesday, October 17, 2001
Grand Wayne Center
120 West Jefferson Boulevard
Fort Wayne, IN 46802
219.426.4100

CHECK-IN:

8:30 A.M.

PROGRAM:

9:00 A.M. – 3:30 P.M.

REGISTRATION:

ATG Members and employees: NO CHARGE
All Others: \$25 each

Register on our website: www.atgf.com.

Or, register by fax, mail, or e-mail:

ATTN: Suzy Auteberry, ATG Registrar
P.O. Box 9136
Champaign, IL 61826-9136
Fax: 217.359.2014
E-mail: sauteber@atgf.com

Registration Deadline: October 10, 2001

*Registration fee must be paid by cash or
check. Sorry, no credit cards.*

WHAT YOU WILL LEARN:

This full-day program (includes continental breakfast and lunch) will give new lawyers the practical knowledge, confidence, and tools needed to represent real estate clients. The speakers, experienced real estate professionals, will navigate through a typical transaction and send new lawyers back to the office with practical knowledge about topics that are essential for today's general practitioner:

- Marketing and developing a real estate practice;
- Standard contracts, deeds, and other essential forms;
- Mortgage financing;
- Methods of taking title and income tax considerations;
- Title examination and clearance; and
- Closings.

WHO SHOULD ATTEND:

This program is a must for new lawyers who intend to practice real estate law. A thorough understanding of the closing process is essential for today's general practitioner. Legal secretaries, paralegals, and legal assistants are also encouraged to attend. This program qualifies for 5.3 New Lawyer CLE credits, including 0.5 hours of Ethics. CIE credits applied for.

There is **NO CHARGE** for ATG members and their employees; \$25 per person for all others.

**Earn 5.3 New Lawyer CLE Credits,
including 0.5 hours of Ethics.
CIE Credits applied for.**

**PLEASE USE THE REGISTRATION FORM
ON THE BACK OF THIS PAGE FOR
MAIL AND FAX REGISTRATIONS.**

2408 Windsor Place
P.O. Box 9136
Champaign, IL 61826-9136

ATTORNEYS
TITLE
GUARANTY
FUND,
INC.

REGISTRATION FORM

Please check: **Thursday, September 13, 2001** ▪ **Evansville, Indiana:** (*Registration Deadline: September 6*)
 ☐ **TITLE INSURANCE FUNDAMENTALS (8:30 A.M. – 12:00 P.M.)**
 ☐ **HELP CLIENTS BUILD WEALTH: § 1031 TAX-DEFERRED (STARKER) EXCHANGES (12:30 P.M. – 4:00 P.M.)**
Wednesday, October 17, 2001 ▪ **Fort Wayne, Indiana:** (*Registration Deadline: October 10*)
 ☐ **NAVIGATING AN INDIANA REAL ESTATE TRANSACTION (8:30 A.M. – 3:30 P.M.)**

*Please complete this form and return to Suzy Auteberry, ATG Registrar,
P.O. Box 9136, Champaign, IL 61826-9136 ▪ Fax: 217.359.2014 ▪ E-mail: sauteber@atgf.com.*

Name: _____ Firm: _____ Member No.: _____

Address: _____

City, State, Zip: _____

Phone: () _____ Fax: () _____ E-mail: _____

Attendee Name(s):

On-Line Registration/Current Program Information: www.atgf.com