

## TITLE INSURANCE FUNDAMENTALS

### **HELP CLIENTS BUILD WEALTH:** § 1031 TAX-DEFERRED (STARKER) EXCHANGES

THURSDAY, SEPTEMBER 13, 2001 • EVANSVILLE, INDIANA

#### **DATES/LOCATIONS:**

Thursday, September 13, 2001

**Evansville Airport Marriott** 7101 Highway 41 North Evansville, IN 47725 812.867.7999

#### TITLE INSURANCE FUNDAMENTALS

CHECK-IN: 8:30 A.M. (continental breakfast)

**PROGRAM:** 9:00 A.M. – noon

#### STARKER EXCHANGES

**CHECK-IN:** 12:30 P.M. (with refreshments)

**PROGRAM:** 1:00 - 4:00 P.M.

#### **REGISTRATION:**

ATG Members and employees: No CHARGE

All Others: \$25 each

Register on our website: www.atgf.com.

#### Or, register by fax, mail, or e-mail:

ATTN: Suzy Auteberry, ATG Registrar

P.O. Box 9136

Champaign, IL 61826-9136

Fax: 217.359.2014 E-mail: sauteber@atgf.com

#### Registration Deadline: September 6, 2001

Registration fee must be paid by cash or check. Sorry, no credit cards.

Earn 3.0 CLE Credits! and 3.0 CIE Credits!

**TITLE INSURANCE FUNDAMENTALS:** What do title insurance policies cover? What do they except? How are policies issued? This program will provide you with a comprehensive overview of insuring title for real property, including the preparation and coverages of commitments, Owner policies, and Mortgagee (Lender) policies. Attendees will learn about standard and special exceptions, endorsements, affidavits, and common lender requirements. We will cover various closing documents including checklists, the deed, mortgage, note, other loan documents, settlement statements, powers of attorney, etc. The program will be organized as follows:

#### The Commitment

- Who/What is insured
- Requirements for final policy
- Standard and special exceptions
- Waiving exceptions

#### The Owner and Mortgagee Policies

- Who/What is insured
- Exclusions, conditions, and stipulations
- Common and special endorsements

#### Closings

- Closing protection letters
- Lender's requirements
- Gap coverage
- Deeds
- Title clearance
- and more

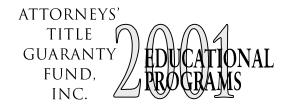
Who Should Attend: This is an excellent course for those new to real estate or a refresher course for the experienced. We urge all ATG member attorneys, nonmember attorneys, paralegals, legal assistants, and secretaries to attend. This program qualifies for 3.0 CLE and 3.0 CIE credit hours.

**STARKER EXCHANGES:** ATG's popular half-day program will show you how to help your clients increase their wealth using tax-deferred dollars. Under § 1031 of the Internal Revenue Code, your clients can defer paying taxes on gains earned from investment property. Instead of seeing appreciation eaten away by taxes, clients can reinvest that money to build their real estate portfolios. These exchanges are one of the few remaining tax incentives available to people of virtually any income level. This program will introduce the basic elements of a tax-deferred exchange and provide a step-by-step guide through the process:

- Document and close the transaction:
- Comply with strict time limits;
- Properly identify the Replacement Property; and
- Take advantage of the Qualified Intermediary Safe Harbor

ATG acts as a Qualified Intermediary to facilitate the exchange transaction. The use of a Qualified Intermediary is a safe harbor identified by the IRS in the regulations promulgated under § 1031. This safe harbor is especially important to you, since most attorneys will be considered disqualified persons under the IRS regulations. As a qualified intermediary, ATG will provide you with the necessary documentation and guidance to make your transactions as smooth as possible. New: The IRS has approved reverse exchanges - learn how this affects you and your clients.

Who Should Attend: real estate or estate planning lawyers, legal secretaries, paralegals, or legal assistants, plus real estate salespeople whose customers need assistance identifying Replacement Property. This program qualifies for 3.0 CLE and 3.0 CIE credit hours.



# NAVIGATING AN INDIANA REAL ESTATE TRANSACTION

WEDNESDAY, OCTOBER 17, 2001 ■ FORT WAYNE, INDIANA

#### **DATES/LOCATIONS:**

Wednesday, October 17, 2001 Grand Wayne Center 120 West Jefferson Boulevard Fort Wayne, IN 46802 219.426.4100

#### CHECK-IN:

8:30 A.M.

#### **PROGRAM:**

9:00 A.M. - 3:30 P.M.

#### **REGISTRATION:**

ATG Members and employees: NO CHARGE

All Others: \$25 each

Register on our website: www.atgf.com.

#### Or, register by fax, mail, or e-mail:

ATTN: Suzy Auteberry, ATG Registrar

P.O. Box 9136

Champaign, IL 61826-9136

Fax: 217.359.2014 E-mail: sauteber@atgf.com

Registration Deadline: October 10, 2001

Registration fee must be paid by cash or check. Sorry, no credit cards.

#### WHAT YOU WILL LEARN:

This full-day program (includes continental breakfast and lunch) will give new lawyers the practical knowledge, confidence, and tools needed to represent real estate clients. The speakers, experienced real estate professionals, will navigate through a typical transaction and send new lawyers back to the office with practical knowledge about topics that are essential for today's general practitioner:

- Marketing and developing a real estate practice;
- Standard contracts, deeds, and other essential forms;
- Mortgage financing;
- Methods of taking title and income tax considerations;
- Title examination and clearance; and
- Closings.

#### WHO SHOULD ATTEND:

This program is a must for new lawyers who intend to practice real estate law. A thorough understanding of the closing process is essential for today's general practitioner. Legal secretaries, paralegals, and legal assistants are also encouraged to attend. This program qualifies for 5.3 New Lawyer CLE credits, including 0.5 hours of Ethics. CIE credits applied for.

There is NO CHARGE for ATG members and their employees; \$25 per person for all others.



PLEASE USE THE REGISTRATION FORM ON THE BACK OF THIS PAGE FOR MAIL AND FAX REGISTRATIONS.

2408 Windsor Place P.O. Box 9136 Champaign, IL 61826-9136

ATTORNEYS' TITLE GUARANTY FUND, INC.

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Please check:	Thursday, September 13, 2001 • Evansville, Indiana: (Registration Deadline: September 6)  TITLE INSURANCE FUNDAMENTALS (8:30 A.M. – 12:00 P.M.)  HELP CLIENTS BUILD WEALTH: § 1031 TAX-DEFERRED (STARKER) EXCHANGES (12:30 P.M. – 4:00 P.			
	Wednesday, October 17, 2001 ■  NAVIGATING AN INDIANA R	-		
	Please complete the P.O. Box 9136, Champaign, IL	· ·	Suzy Auteberry, ATG Regist 17.359.2014  • E-mail: sa	
Name:		Firm:		Member No.:
Address:				
City, State, Zip	o:			
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Attendee Name	e(s):			
	On Line Peristra	tion/Current Program	n Information: www.atef.	aam