

ATG® MEMBER NEWS WISCONSIN

February 2006

Vol. 3 No. 1

NEW—AND FAMILIAR—FACES AT ATG® WISCONSIN

Thomas Cullen joined ATG in December as the Managing Attorney for Wisconsin Operations. Tom is a 1986 graduate of Marquette University Law School and has been involved in real estate throughout his career, including working in a Milwaukee-area closing firm, representing the city of West Allis, Wis., and working in the legal



ATG's new Wisconsin Managing Attorney, Tom Cullen, with ATG Senior Vice President, Henry Shulruff. Cullen joins us from his previous post at the Wisconsin REALTORS Association; Shulruff has been involved in steering ATG Wisconsin operations since its 1994 beginnings.

department at the Wisconsin Realtors Association. Tom is already providing valuable support to our Wisconsin membership—we are very excited about the talent and enthusiasm he brings to our Wisconsin operations.

Two veteran and well-known employees of ATG's Illinois operation transferred to Wisconsin in October. The combined circumstances of expanding operations in Wisconsin along with a desire for a change of scenery by this highly-skilled couple prompted a northerly move.

Shelley Reynolds has been employed by ATG since 1997 and has in-depth knowledge about all aspects of the real estate transaction. Her most recent role has been that of Business Development Manager for downstate Illinois and Indiana. Shelley traveled across Illinois and Indiana



At ATG's annual Holiday Reception in Chicago are, from left: John Petitjean, ATG member (Green Bay, Wis.); Margaret Petitjean, guest (Green Bay, Wis.); Shelley Reynolds, ATG Manager, Wisconsin Business Development (Madison, Wis.); and Roman Reynolds, ATG Representative, Member Sales and Support (Madison, Wis.).

introducing attorneys to the benefits of ATG, recruiting them as members, then training them to be title agents and to market their practices. Shelley joins the ATG Wisconsin staff in a similar role. Contact Shelley at 800.788.8989 or sreynolds@atgf.com.

Roman Reynolds has been employed by ATG since 1991 and has fulfilled a number of roles all related to policy issuance, underwriting, and general procedures. Roman is well versed in the many facets of title insurance issuance and is an ATG REsource software expert. In his current position as a Member Sales and Support Representative, he spends the majority of his time assisting members with procedural matters and providing software support and training for REsource users. In his new location, Roman continues to support Illinois members in the northern half of the state (excluding Cook and collar county members) as he provides service and support for all Wisconsin members. Contact Roman at 800.788.8989 or romanr@atgf.com.

They join **Sara Geenen**, the office veteran. Sara is a full-time student at the University of Wisconsin Law School and is a part time law clerk and administrative assistant at ATG. Contact Sara at 800.788.8989 or sgeenen@atgf.com.

ALL ABOARD WITH ATG REsource®

We encourage all members who have not yet migrated to ATG REsource to get on board!

ATG REsource is a comprehensive software program that generates all documents necessary for real estate transactions, contains a large database of title exceptions, and allows members to prepare HUD-1 Statements, 1099s, and issue checks. Using ATG REsource eliminates the use of serialized jackets,

and affords many other efficiencies in your law office. In sum, ATG REsource can simplify your practice and make you more efficient. Click the REsource logo on www.atgf.com for more information.

SOFTWARE SUPPORT: As publicized during 2005, ATG no longer supports TitleForms or ProFUND® software as of January 1, 2006. ATG REsource, our custom title and closing production software, is the recommended software for all. To view previous announcements on this subject, go to www.atgf.com, click the REsource logo, then scroll to the bottom of the web page and click the link to Peter Birnbaum's memo. We appreciate your support and understanding and encourage you to migrate to ATG REsource software at this time. Feel free to contact us with questions, 800.788.8989 or ATG_Wisconsin@atgf.com.

ATG REsource® Training

Wisconsin REsource training sessions for 2006 have not yet been scheduled. Click the REsource logo on our website www.atgf.com for links to training session descriptions and, when available, the current schedule and on-line registration.

Meanwhile, we are happy to conduct one-on-one trainings in your office, or in ours—whatever is most convenient for you and your staff. Contact Roman Reynolds at 800.788.8989 or romanr@atgf.com. As always, training is free!

REMINDER TO NEW ATG® MEMBERS

The *Services* screen now calculates ATG premiums. Click on the “cent sign” icon and follow the screens. Please send copies of your title commitments and a check for ATG’s portion of the title premium to the ATG Champaign office as soon as possible after the closing. After you conduct your final search and prepare your final policy(ies), you will find all your final mortgage documents at “ATG Pkg. WI Mortgage Policy” and your owner documents at “ATG Pkg. WI Owner Policy” on the ATG REsource print menu. If you have any questions or need assistance, please contact us at 800.788.8989 or ATG_Wisconsin@atgf.com.

2006 ATG® WISCONSIN EDUCATIONAL PROGRAMS UPDATE

We’re in the planning stages for our 2006 educational program schedule, which will begin mid-Spring. Topics will include the following:

- Starker exchanges;
- real estate fundamentals;
- mortgage financing; and
- structured transactions.

We will be applying for CLE credit for all programs. Watch your monthly ATG ScoopCast faxes, this newsletter, and our website, www.atgf.com, for more information.

NEW WISCONSIN AND MINNESOTA MEMBERS

Christina Bass – Racine
Matthew Cromheecke – Onalaska
Michael F. Crowley – Brookfield
Anita Cruise – Racine
Jason E. Dierkes – Sheboygan
Christopher W. Duren – Waunakee
David Gorwitz – Madison
Phillip K. Johnson – Sturgeon Bay
Land Title of Central Wisconsin – Portage
Thomas F. Miller – Wyoming, Minn.

Parins Law Firm – Green Bay
Frank W. Pohlkamp – Middleton
Kyle A. Smith – Middleton
Adam Soczynski – Blaine, Minn.

COMING IN FUTURE ISSUES

- 1099 Information
- Closing Documents
- Issuing Final Policies
- Deeds
- ATG Title Search Services in Dane County
- Closing Services Reminder
- Special Assessment Requirements



WISCONSIN STAFF DIRECTORY

Contact us Monday through Friday from 8:00 a.m. to 5:00 p.m., including over the noon hour. E-mail your underwriting questions to legal@atgf.com.

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ATG Member News - Wisconsin is a supplement to the ATG concept, the monthly publication of Attorneys' Title Guaranty Fund, Inc. ■ P.O. Box 9136 ■ Champaign, IL 61826-9136. ■ Inquiries may be directed to Mary Beth McCarthy, Senior Manager – Corporate Communications, or Thomas G. Cullen, Managing Attorney, Wisconsin Operations. ■ Back issues may be obtained by calling the Order Department at 800.252.5206, or 217.359.2042, ext. 2114. © 2006 Attorneys' Title Guaranty Fund, Inc. ■ “ATG,” “ATG” plus logo, and “the ATG Concept” are marks of Attorneys' Title Guaranty Fund, Inc. and are registered in the U.S. Patent and Trademark Office.



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